



A value-driven healthcare provider network —
focused on quality outcomes
& healthcare affordability



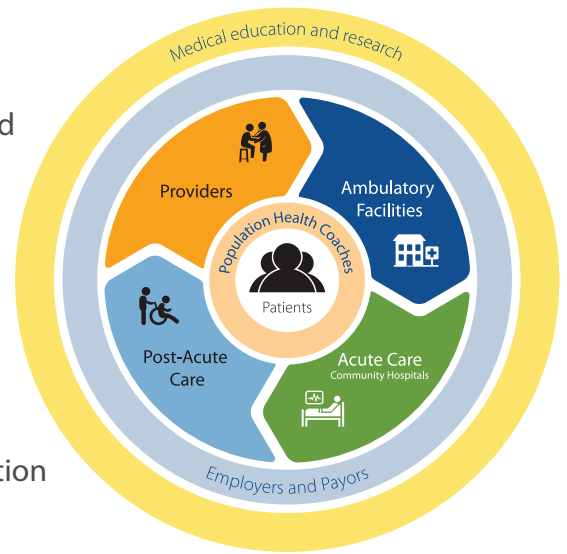
CHI HEALTH PARTNERS

Formed in 1998, CHI Health Partners is a clinically integrated network of more than 4,000 physicians, advanced practice clinicians and behavioral health practitioners.

We collaborate with providers, hospitals, ancillaries, and post-acute care providers to improve patient outcomes and quality while lowering the overall cost of care.

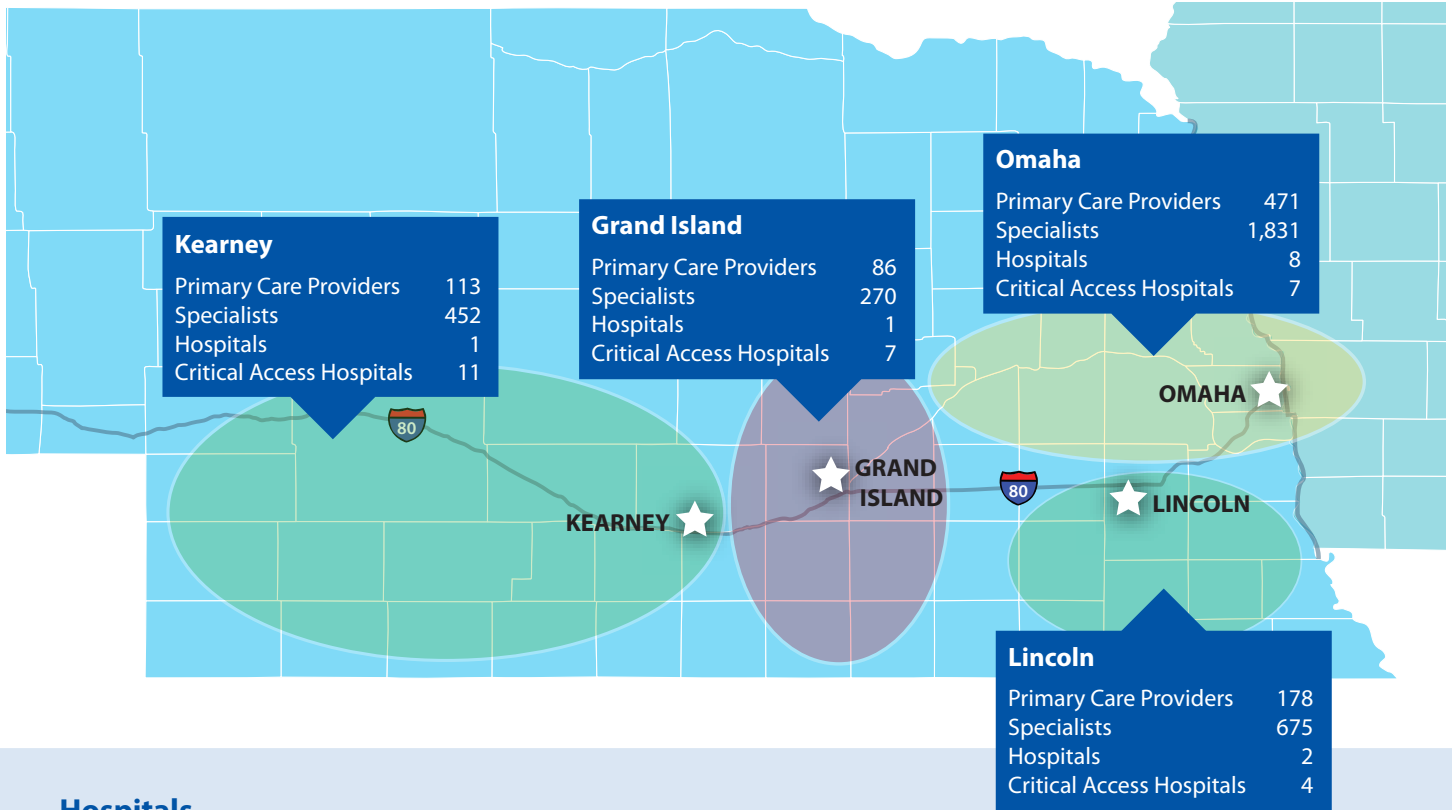
We unite our providers through use of technology and performance improvement tools, education, care coordination programs, performance review, provider credentialing and value-based contracting.

Our vision is to create a healthier population – one person at a time – by offering comprehensive, data-driven, coordinated care.



A GROWING NETWORK

Our clinically integrated network focuses on creating healthier communities across Nebraska and western Iowa.



Hospitals

Grand Island

CHI Health St. Francis

Lincoln

CHI Health Nebraska Heart

CHI Health St. Elizabeth

Kearney

CHI Health Good Samaritan

CHI Health Richard Young Behavioral Health

Omaha metro

Boys Town National Research Hospital: East and West

CHI Health Creighton University Medical Center – Bergan Mercy

CHI Health Immanuel

CHI Health Lakeside

CHI Health Lasting Hope Recovery Center

CHI Health Mercy Council Bluffs

CHI Health Midlands

Nebraska Spine Hospital

Critical Access Hospitals

Broadstone Memorial

Brown County Hospital

Callaway District Hospital

Cambridge Memorial Hospital

CHI Health Mercy Corning

CHI Health Missouri Valley

CHI Health Plainview

CHI Health Schuyler

CHI Health St. Mary's

Cozad Community Hospital

Dundy County Hospital

Fillmore County Hospital

Gothenburg Memorial Hospital

Harlan County Health

Howard County Medical Center

Kearney County Health Services

Memorial Community Hospital

Pawnee County Memorial Hospital

Perkins County Health Services

Saunders County Medical Center

St. Francis Memorial Hospital

Thayer County Hospital

Valley County Hospital

West Holt Memorial Hospital



PAYOR PARTNERSHIPS

CHI Health Partners contracts with health insurance companies and employers on a value basis – meaning we accept accountability for quality and cost outcomes when purchasers agree to using our clinically integrated network of providers.

Participating providers agree to engage in quality improvement and care coordination activities. In addition to billable events, providers are reimbursed based on performance achieved under the value-based agreements. If performance meets or exceeds agreed upon targets, our participating network providers earn bonuses.

Exclusive Network Products

Commercial Insurance

- » Aetna Whole Health CHI Health
- » BCBS Blueprint Health
- » Medica with CHI Health

Medicare Advantage

- » Aetna Medicare Prime (HMO)
- » Medica with CHI Health

Broad Network Value-based/ACO Agreements:

Commercial Insurance

- » BCBS Nebraska ACO
- » United ACO

Medicare Advantage

- » Aetna Medicare Premier Advantra (HMO)
- » BCBS Nebraska Medicare Advantage
- » United Secure Horizons

Medicaid Managed Care

- » AmeriGroup Iowa
- » United Community Plan of Iowa
- » Centene Nebraska Total Care
- » United Community Plan of Nebraska
- » Anthem DBA WellCare of Nebraska



PROVIDER-FOCUSED SERVICES

We understand that healthcare providers are pressed to do more with less time. Our provider relations team assists members with a variety of payor matters, so they can continue to focus on providing the best possible patient care.

- **Payor Contracting** – We offer our participating providers access to a variety of payor contract and health insurance networks and products, including participation in CHI Health Partners exclusive health insurance products.
- **Credentialing** – We are delegated for credentialing and maintain the National Committee for Quality Assurance (NCQA) standards under our health plan contracts. Once credentialed by CHI Health Partners, providers can access any of our health plan contracts without undergoing any additional health plan specific credentialing requirements.
- **Provider Relations** – Our Provider Relations Team provides information and educational resources to our participating providers, while serving as an escalation point with payors, helping to advocate on the behalf of providers across our network.



PATIENT-FOCUSED SERVICES

Our team of health care professionals offer clinical programs which serve as an extension of the patient's primary care provider.

- **Care Coordination** – Our team of population health coaches work in CHI Health Partners-affiliated acute and ambulatory settings to help chronically ill patients navigate complicated issues like diabetes and high blood pressure.

Deliberately organizing patient care activities and sharing information among all participants achieves safer, more effective care with infrastructure and tools that focus on improving the health of patients with chronic conditions.

- **Transitions of Care Program** - CHI Health Partners works with skilled nursing facilities to provide patients with a Nurse Practitioner who coordinates the patient's care during their stay. The nurse practitioner develops, coordinates and executes a plan of care for each patient, providing more support to maximize their rehabilitation.

- **Pharmacy Assistance Programs** – Pharmacists and Medication Coordinators work with providers to optimize medication therapy, resolve medication-related problems, provide medication therapy management in patients with complex conditions and help providers and patients navigate pharmaceutical company application processes for many brand-name medications.

The Medication Access Program (MAP) fills more than 6,000 prescriptions for more than 2,000 patients in a typical year, for an annual savings to our patients of approximately \$13 million.

- **Nutrition** – Registered dietitian nutritionists work with affiliated primary care clinics and population health coaches to address dietary issues related to diabetes, weight management, high cholesterol, kidney disease and enteral nutrition.
- **Social Support** – Social workers and community health workers help patients address problems that interfere with their health, such as financial, legal, housing, mental health and family issues. These patient advocate analyze patients' broad environmental systems and look for long-term solutions and community resources that will help patients be self-sufficient while overcoming their challenges.



DATA TECHNOLOGY TOOLS

The ability to access, understand, and analyze population health performance data is key to delivering value-based outcomes. CHI Health Partners currently provides our providers with electric tools and resources that:

- » Aggregates data from multiple systems and sources, including data from health plans, clinical systems, health information exchanges, and other third-party data sources in a central location
- » Provides a more holistic view of a patients health history and encounters throughout the continuum of care
- » Risk stratifies patient populations to aid care providers in making the clinical interventions for the patients most in need
- » Identifies patients with gaps in care or in the need of preventative care measures
- » Support providers' efforts to accurately code the conditions which impact a patient's health status



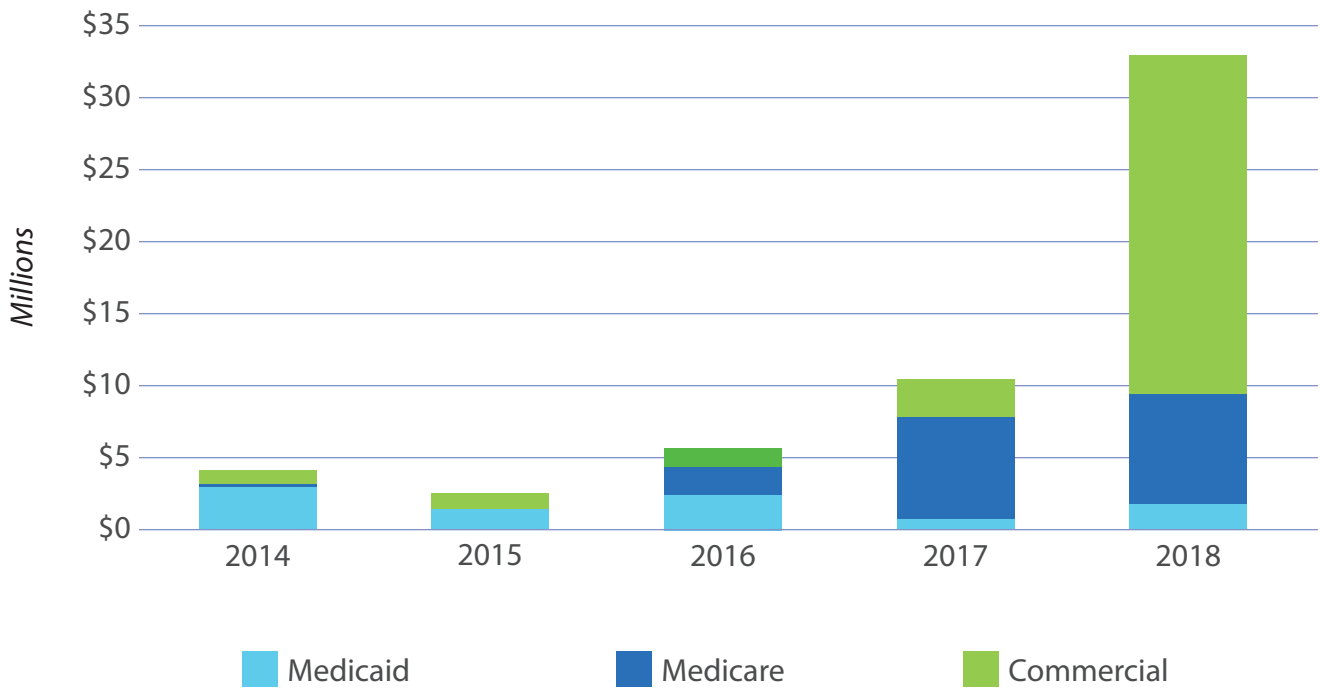


IMPROVING VALUE TO PATIENTS & DELIVERING ALIGNED PROVIDERS INCENTIVES

CHI Health Partners earn bonuses for meeting pre-defined goals and achieving cost savings in value-based plans. Bonuses are distributed to CHI Health Partners member physicians and hospitals to reward value.

| | 2014 | 2015 | 2016 | 2017 | 2018 |
|--------------|--------------------|--------------------|--------------------|---------------------|---------------------|
| Medicaid | \$3,179,461 | \$1,539,674 | \$2,438,709 | \$806,478 | \$1,558,134 |
| Medicare | \$204,614 | | \$1,945,120 | \$7,072,773 | \$7,909,772 |
| Commercial | \$1,051,237 | \$1,109,984 | \$1,424,312 | \$2,394,958 | \$23,169,082 |
| Total | \$4,435,312 | \$2,649,658 | \$5,808,141 | \$10,274,209 | \$32,636,988 |

Shared Savings: CHI Health Partners & Affiliated Medicare ACOs





PARTICIPATING PROVIDER BENEFITS

With 20+ years of experience in clinically integrating provider and hospital groups, managing population health and negotiating with payors, CHI Health Partners has much to offer provider members:

- Streamlined payor contracting with the ability to select participation level performance
- Participation in CHI Health Partners exclusive network insurance products and access to patients enrolled in these programs
- Credentialing delegation means there's no need to credential with individual payors separately.
- Credentialing verification services for hospitals.
- Care coordination infrastructure and tools for improving the health of patients with chronic conditions.
- Support in managing population health, collaboration with other providers, and resources/data to support practicing evidence-based medicine.
- Preserved independence through alignment, not employment.
- Per member per month (PMPM) care management payments to primary care practices who invest in care coordination resources.
- Value-based contracting aligns reimbursements around population health, earns incentives for optimal performance and shares care coordination services.
- Medication access program

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